

The background of the slide is a dense, overlapping pattern of US coins, including quarters and pennies, in a light gray, semi-transparent style. The coins are scattered across the entire frame, creating a textured, financial-themed backdrop.

The Profile Of A Over-Achieving Real Estate Investor

Why This Was Developed

- **Many Questions on How Some Members Over-Achieve -- Beginning With Very Little**
- **“Modeling Success” Has Always Been The Sure Pathway To Results**
- **So You Could Adopt These Traits -- And Make Them Even Better!**

Traits To Avoid

- **Negativity**
- **Analysis Paralysis**
- **A “Scarcity” Mentality**
- **Win - Lose Relationships**
- **Lack Of Follow-Through or
“Stick-To-It-ness”**

6 Main Traits To Have

- **Energy, Enthusiasm, Participation!**
- **Willingness To Share Knowledge & Expertise With Others**
- **Ability To See Deals Where Others Fear To Tread**
- **Willingness To Step Out Of The Comfort Zone of the Masses**
- **Insatiable Appetite For Knowledge**
- **Willingness To Create Strong Relationships**

Job Description

#1 Build Key Relationships

- **Property Sources / Realtors**
- **Mortgage Brokers / Bankers**
- **Property Managers**
- **Inspectors / Appraisers / Lawyers / Accountants**
- **Other Investors**
- **Joint Venture Partners**



Job Description

#2 Empower Your Team

- **Property Sources / Realtors**
- **Mortgage Brokers / Bankers**
- **Property Managers**
- **Inspectors / Appraisers / Lawyers / Accountants**
- **Other Investors**
- **Joint Venture Partners**

Job Description

#3 Due Diligence

- Keep Up-To-Date On The Economics**
- Hone Your “Instinct”**
- Follow Your System - Don’t Allow Yourself To Get “Bored” With It**

The background of the slide is a dense, overlapping pattern of US coins, including pennies, nickels, and quarters, rendered in a light, semi-transparent style.

Job Description

#4 Sign Papers & Cheques

- **Understand What You're Signing**
- **Enjoy The Process**

Job Description

#5 Be Accountable

- **Surround Yourself With People Doing Better Than Yourself**
- **Hold Yourself Accountable To This Group**

Job Description

#6 Live The Dream

- Enjoy The Ups & Downs**
- Enjoy The Process**
- Enjoy The Problems & Challenges To Solve**
- Celebrate All Of Your Accomplishments Big Or Small**