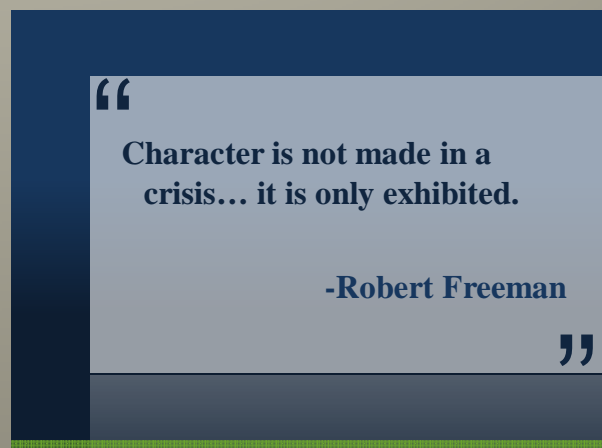
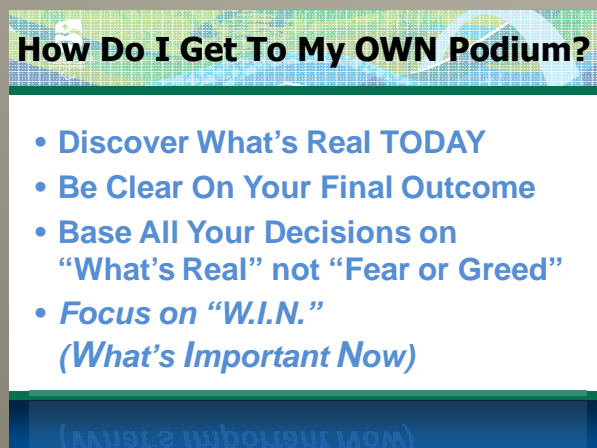
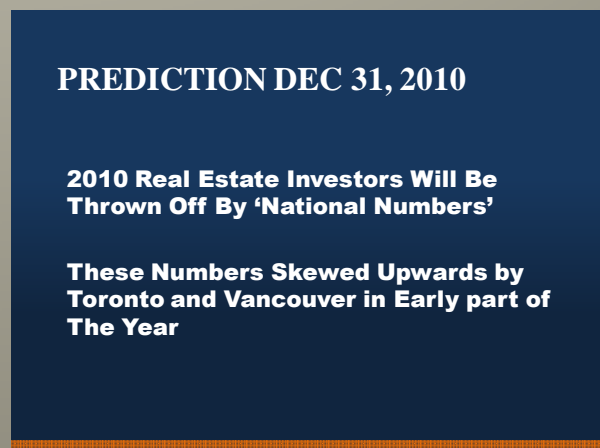
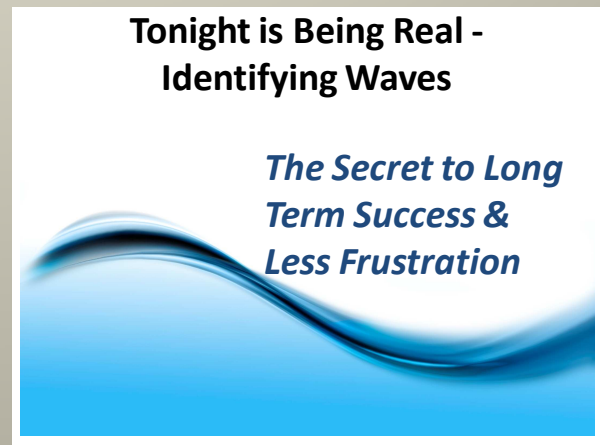
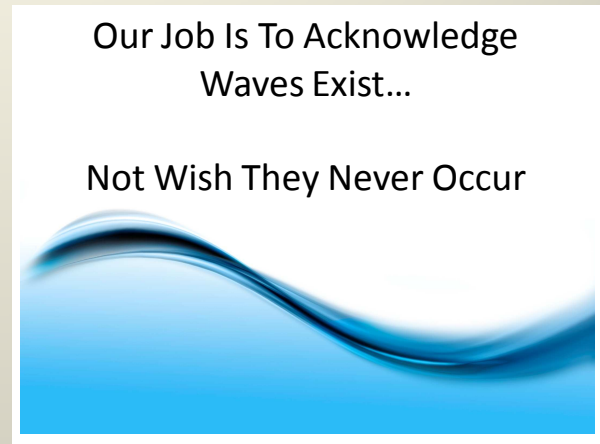


REIN Workshop Supplemental February 2010



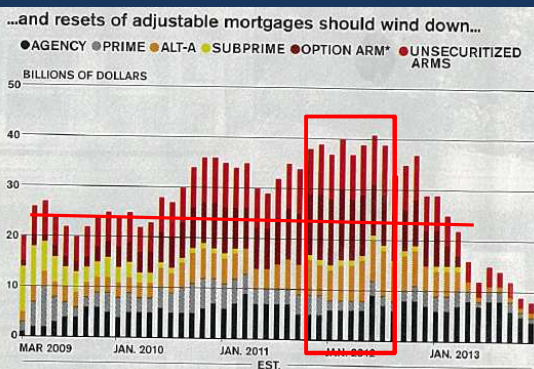
REIN Workshop Supplemental

February 2010



REIN Workshop Supplemental February 2010

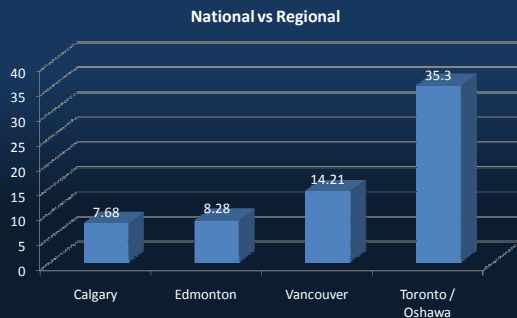
Next Negative US Wave Hits 2012



Canadian 10- Year Trend Line



Relative Statistical Importance In Housing Statistics



2010 – 2012
You Must Think Regionally

- **Regional is The Story**
- **Masses & Media Will Respond To National**
- **Peel The Onion...**

What Part of Wave is Your Region In?

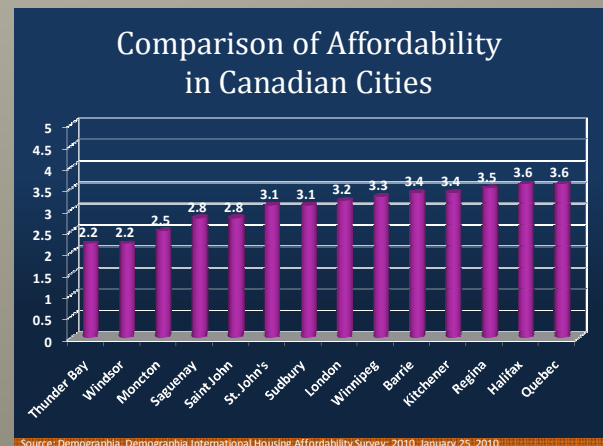
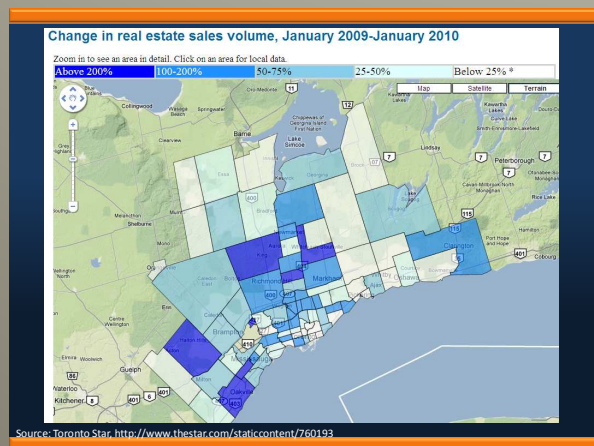
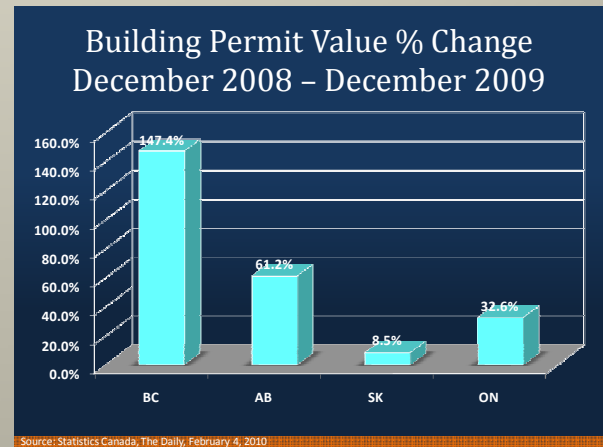
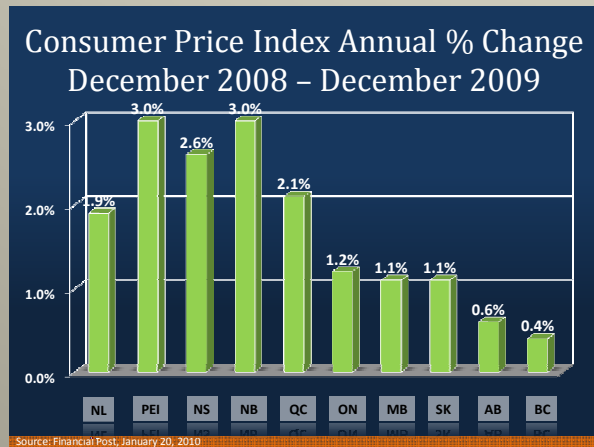
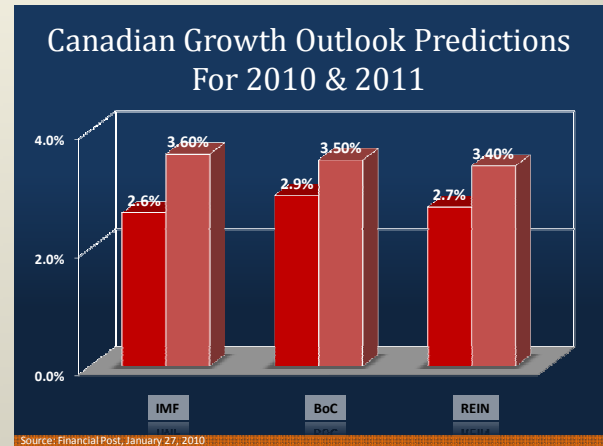
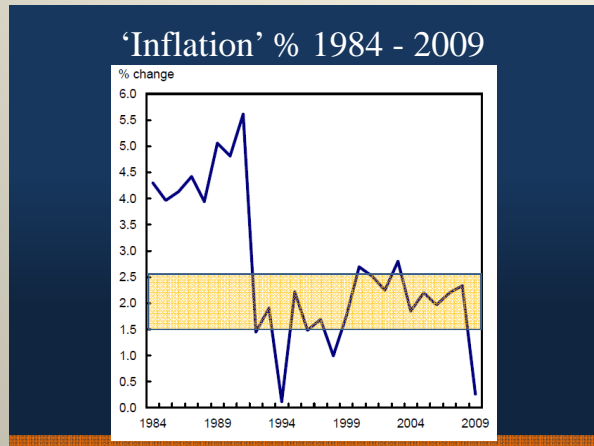
- **A Peak With A Trough To Follow?**
- **A Trough With A Peak To Follow?**
- **A Trough with Nothing on The Horizon?**

What Part of Wave is Your Region In?

**Only Through
Continual Economic
Analysis
Will You Know!**

REIN Workshop Supplemental

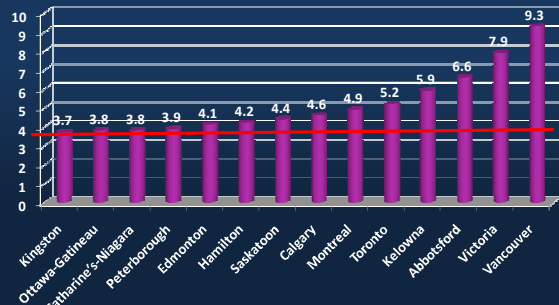
February 2010



REIN Workshop Supplemental

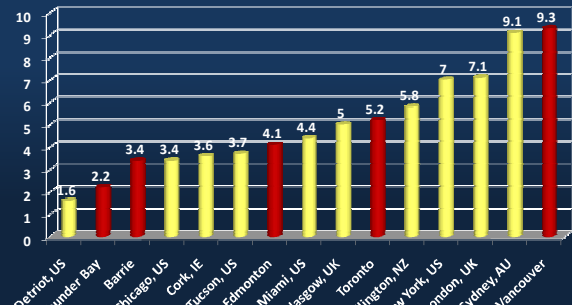
February 2010

Comparison of Affordability in Canadian Cities



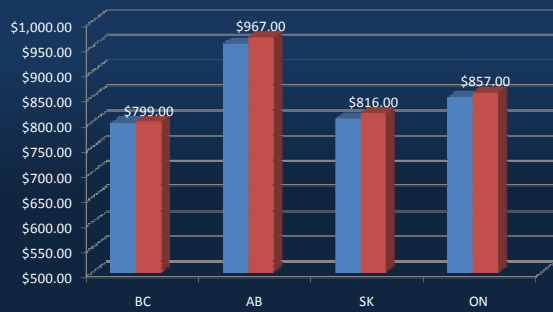
Source: Demographia, Demographia International Housing Affordability Survey, 2010, January 25, 2010

Comparison of Affordability in International Cities



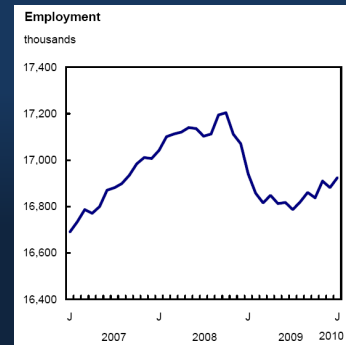
Source: Demographia, Demographia International Housing Affordability Survey, 2010, January 25, 2010

Average Weekly Earnings
2008 - 2009



Employment January 2010

- Ontario Employment up 30,000 in January
- Total National 41,000



Wave #2

The Waves of Frustration
& Elation

The Inevitable Dip in All Aspects of Life
Business, Real Estate, Personal Life

Is Your "Personal Belize"
Strong Enough To Get You
Through "The Dip?"

If you push through it
(when appropriate), it will
eventually be highly
rewarded.

When you first journey
down a path, there is a lot
of reward.

After a while, the reward
vs. effort is reduced. This is
The Dip.

Time / Energy

R
e
w
a
r
d

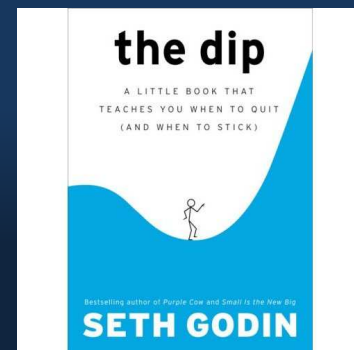
REIN Workshop Supplemental February 2010

“
Show me someone who
has accomplished
something in their life, and
I'll show you someone who has
overcome adversity.

-Lou Holtz

”

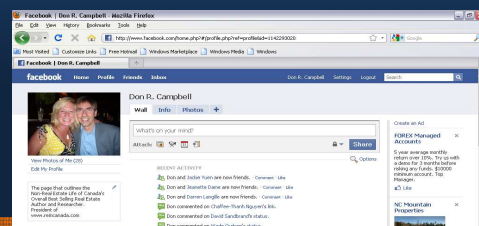
Recommended Reading



Find REIN & Don Campbell on Facebook – Stay Connected

Join The REIN™ facebook Group ➡

PLUS



Get Clear on How You Are
Going To Measure Your 2010

Define Your Own 2010 Podium –
So You Know The Steps To Take

The Difference
Between
Real Estate
Investing
and
Real Estate
Guessing™