



Outlook is
Adversity Rich



“Man is condemned to be free; because once thrown into the world, **he** is responsible for everything he does.”

Jean-Paul Sartre



Why this
evening matters.



WHAT WILL IT TAKE
To be a success
in 2012?



Perspective.

“The relationship of aspects of a subject to each other and to **a whole**” and...



Resilience.

“One’s optimal response to adversity the moment it strikes; and to remain **undaunted** by its effects.”



Connection.

“To connect with people in a
deep, profound and
purposeful way.”



Professional Prowess



Life Rich Real Estate™

U.S. PROPERTY
SHOP



P5
ASSET MANAGEMENT, LLP





Loss of **Perspective**

=

Loss of **Personal Resilience**

=

Loss of **Connection.**

A Video That Exemplifies **Loss of Personal Prowess**

c/o: Career Builder



Where You Find It

Mentorship

Mastery
Masterminding.

**Sir Richard
Branson**



Brett
Wilson



Quincy Jones



President Vicente Fox and Suze Orman



Governator





“I love
Richard’s
work.”

Arnold Palmer

Andre Agassi



Tony Robbins





“I thank Richard, and
for all the fine work
that he does.”

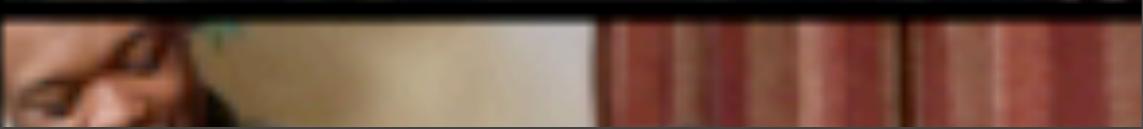
President Clinton

Historical First
May 29th 2009 - Toronto, Canada

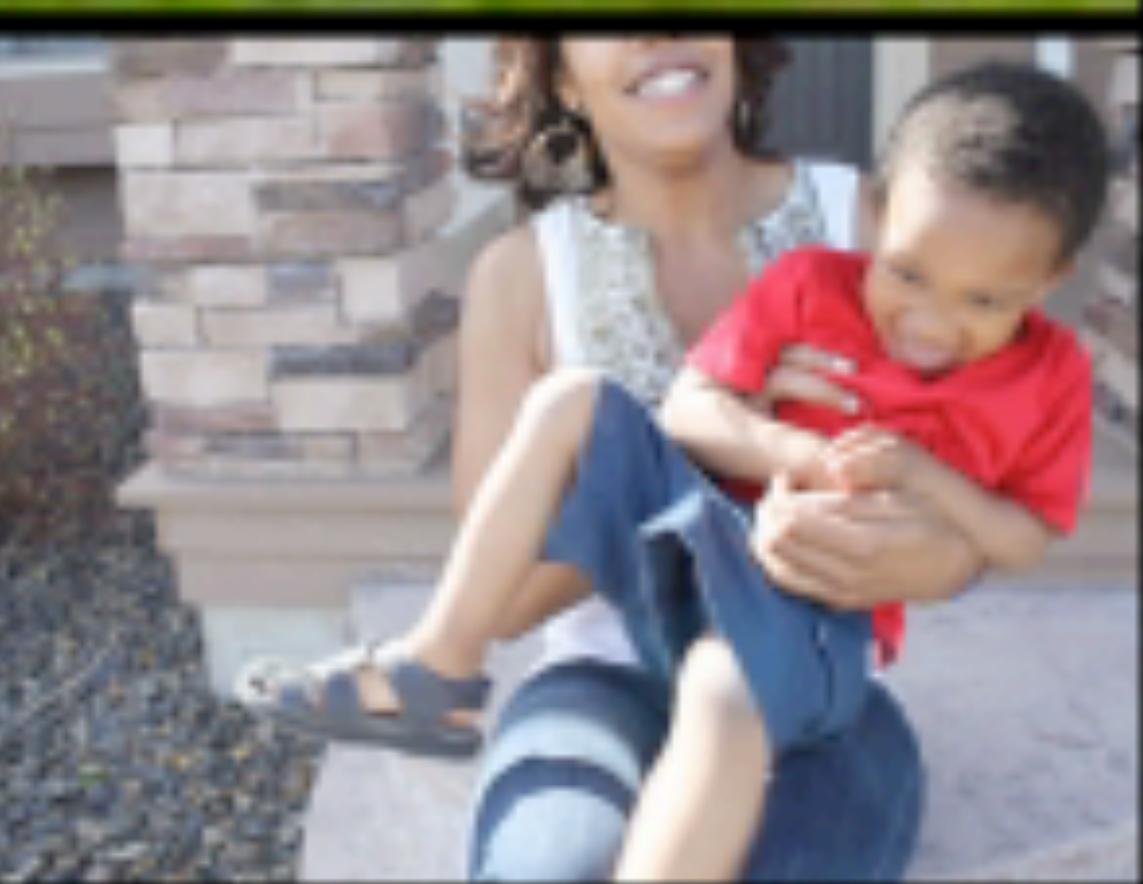




Why you are here,
will happen sooner when
you're clear **what**
(and for who)
it's all for.



And what will you be
measured **against**?





**Defining Your
REAL DEAL.**



These are the things in which you are
or should be unwilling to compromise,
no matter what .



Ultimately, if forced to choose, you would give your all to preserve and protect these facets of your life at the expense of **all** the others.



Most people never invest the time,
space or courage it takes to confront
and really answer this question

We just assume we know.



By default, we form answers of convenience - whatever serves us best in any given situation.



**Failure to nail down what
matters most to you will
continue to waste precious
energy, money and opportunity.**



You will spend resources on things
of lesser importance at the
expense of things that really matter.



Deciding what matters most is both difficult and freeing

Aligning yourself between where
you buy real estate and your
selections is at the heart and soul
of living life richly

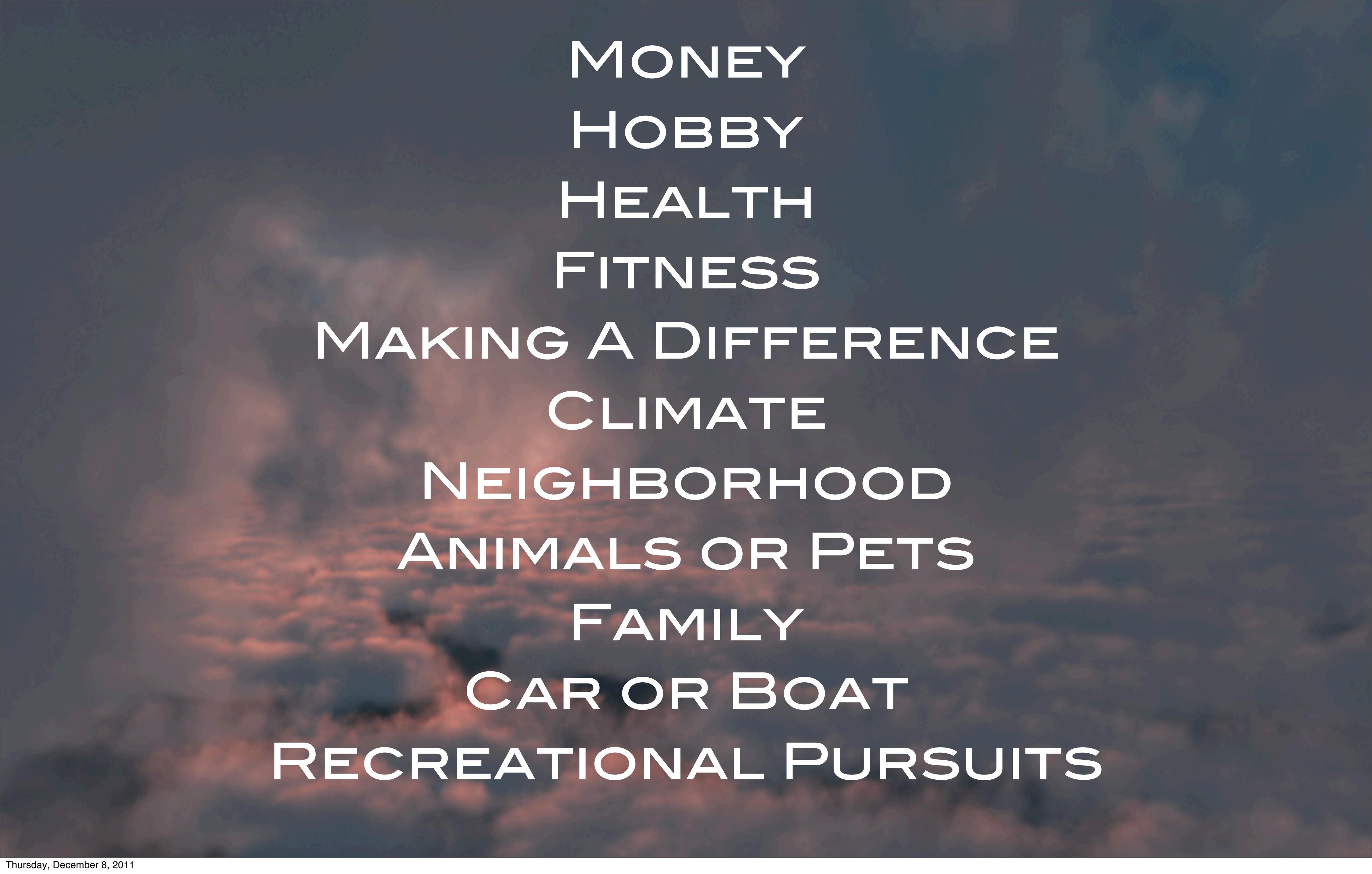
Select 5 now.

Fire



**Time To Select 5
Right Now.**

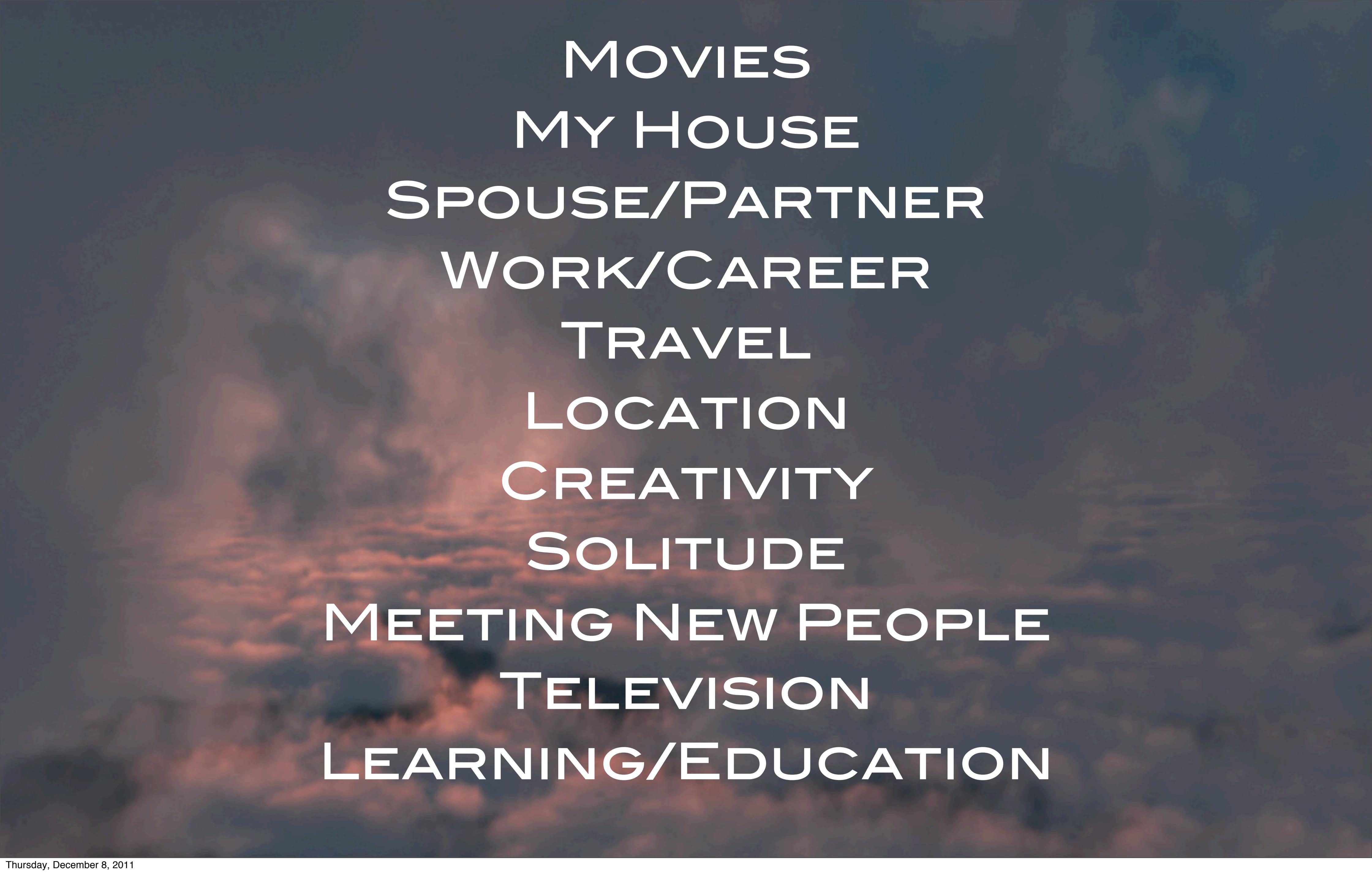
Fire



MONEY
HOBBY
HEALTH
FITNESS
MAKING A DIFFERENCE
CLIMATE
NEIGHBORHOOD
ANIMALS OR PETS
FAMILY
CAR OR BOAT
RECREATIONAL PURSUITS



TIME WITH PEOPLE I LOVE
OPPORTUNITIES
VOLUNTEERING
POWER
INDEPENDENCE/FREEDOM
ACHIEVEMENT
LIVING ECOLOGICALLY
ADVENTURE
LEISURE/FUN
SPECIFIC ACTIVITIES
FAITH/SPIRITUALITY



MOVIES
MY HOUSE
SPOUSE/PARTNER
WORK/CAREER
TRAVEL
LOCATION
CREATIVITY
SOLITUDE
MEETING NEW PEOPLE
TELEVISION
LEARNING/EDUCATION



CHILDREN
COMMUNITY
MATERIAL WEALTH
THOUGHTFULNESS
FAME
THE ARTS
STAYING BUSY
MY FRIENDS
APPEARANCE
CHARITY/A CAUSE
MY OWN THING...



This is about...
Net Worth
VS
LIFE WORTH.



**Most people spend
decades sacrificing
their life worth for
net worth.**



They live under the assumption
that you have to retire on a
mountain of net worth before you
can enjoy and build your life worth.



**Yet, around the
world, as people
age and time
becomes more
precious.**



**most become increasingly
concerned with their life worth
and decreasingly concerned with
their net worth.**



**The importance of life worth
cannot be overstated, for it is
the ultimate equation.**

The extreme but **famous** examples
teach us that it is possible to die
happy with no financial net worth.

T & G



**But one cannot
die fulfilled
without substantial
life worth.**



Few people, however, choose to live such an extreme life sacrificing all net worth in pure pursuit of life worth.



To live Life Rich in the face of uncertainty, volatility or adversity, you need to grow both kinds of worth.



But knowing your values are
likely to shift as you get older,
the important thing is to...



**use your net worth today to
help fund your life worth
along the way.**



**Living a Life Rich life gives
your net worth purpose
and defines what gives
your life worth.**



Select your **non negotiable**
the one thing you will never
compromise on or with.

Share

Critical Element
Confidence.
To **Resilience**





**Where Does
CONFIDENCE Live?**

**Look in your day where
it naturally exists.**

Daily operations such as...

Readyng for the day, driving into work, going to school, feeding yourself...

Where does a lack of confidence show up?

When an expectation outside yourself arises

Speak, perform, do something.



**Wherever doubt exists,
confidence dies.**



**Whenever confidence
escapes you,
trust in self does too.**

Confidence defined

**“freedom from doubt;
belief in yourself and **your** abilities.”**

Confidence defined

a feeling of trust (in someone or something);
"Confidence is always **borrowed**, never owned."

Sources of Confidence



People

Personal Development

Profiting with Purpose.

Sources of Confidence



1. People: Do They...

Teach you;

Grow you;

Empower you?

Sources of Confidence

A black and white photograph of two hands clasped together, symbolizing trust and confidence. The hands are positioned in the upper right corner of the slide, with fingers interlocked.

2. Personal Development

Listen;

Watch;

Emulate.

Sources of Confidence

3. Profiting with Purpose

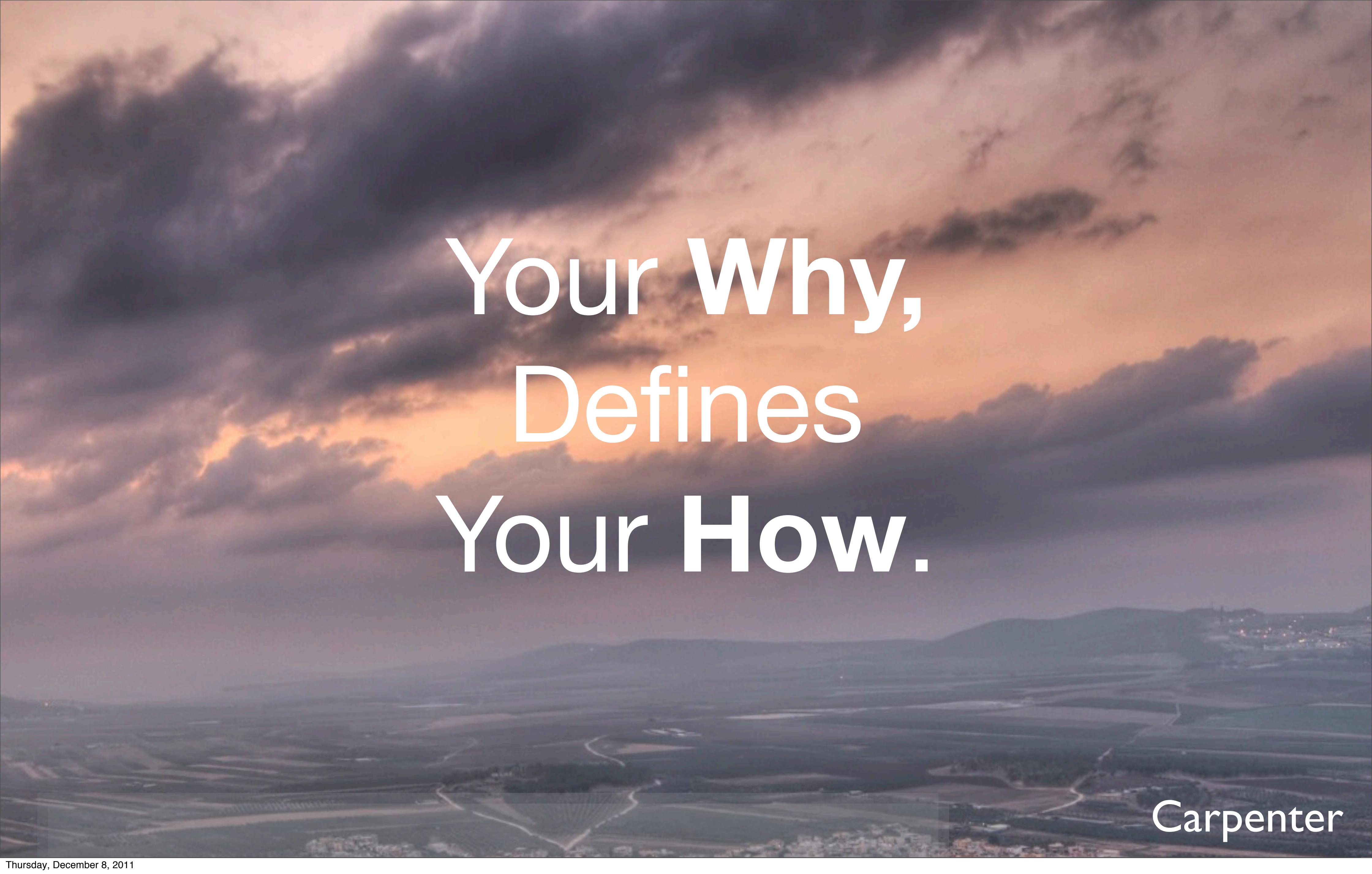
For the world;

For your family;

For yourself.



Karma

A wide-angle landscape photograph of a valley. In the foreground, there are green fields with a winding road. In the middle ground, there are more fields and a small town. In the background, there are mountains under a sky filled with dark, dramatic clouds.

Your Why,
Defines
Your How.

Carpenter



**In Summary
Real Estate Resilience
With Confidence
Remember P3.**

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