



The Profile Of A Over-Achieving Real Estate Investor

Why This Was Developed

- Many Questions on How Some Members Over-Achieve -- Beginning With Very Little
- “Modeling Success” Has Always Been The Sure Pathway To Results
- So You Could Adopt These Traits -- And Make Them Even Better!

Traits To Avoid

- Negativity
- Analysis Paralysis
- A “Scarcity” Mentality
- Win - Lose Relationships
- Lack Of Follow-Through or
“Stick-To-It-ness”

6 Main Traits To Have

- Energy, Enthusiasm, Participation!
- Willingness To Share Knowledge & Expertise With Others
- Ability To See Deals Where Others Fear To Tread
- Willingness To Step Out Of The Comfort Zone of the Masses
- Insatiable Appetite For Knowledge
- Willingness To Create Strong Relationships

Job Description

#1 Build Key Relationships

- Property Sources / Realtors
- Mortgage Brokers / Bankers
- Property Managers
- Inspectors / Appraisers / Lawyers / Accountants
- Other Investors
- Joint Venture Partners

Job Description

#2 Empower Your Team

- Property Sources / Realtors
- Mortgage Brokers / Bankers
- Property Managers
- Inspectors / Appraisers / Lawyers / Accountants
- Other Investors
- Joint Venture Partners

Job Description

#3 Due Diligence

- Keep Up-To-Date On The Economics
- Hone Your “Instinct”
- Follow Your System - Don’t Allow Yourself To Get “Bored” With It

Job Description

#4 Sign Papers & Cheques

- Understand What You're Signing
- Enjoy The Process

Job Description

#5 Be Accountable

- Surround Yourself With People Doing Better Than Yourself
- Hold Yourself Accountable To This Group

Job Description

#6 Live The Dream

- Enjoy The Ups & Downs
- Enjoy The Process
- Enjoy The Problems & Challenges To Solve
- Celebrate All Of Your Accomplishments Big Or Small