

June 2008 Ontario REIN Workshop Supplemental

*June 2008
REIN Workshop*

**Identifying & Avoiding
Grow-ops In Your Rentals
and Your Neighbourhood**

27 THIRTEEN
REAL
ESTATE
INVESTORS

51 SUCCESS
STUDY
CANADIAN
REAL
ESTATE
INVESTORS

REAL
ESTATE
INVESTING
IN CANADA

OPEN E-CAMPUS

Better Business Bureau
Serving Central & Northern Alberta

We Proudly Recognize
Real Estate
Investment Network

15 Years of
Trust

BBB ACCREDITED BUSINESS

For their commitment to an ethical marketplace
where buyers and sellers can trust each other

Paul Wielens, Chairman
Chris Lawrence, President & CEO
December 31, 2007

Start With Trust



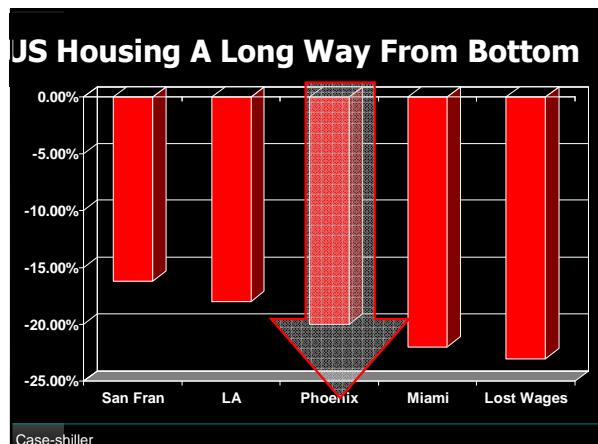
How The Best Create Success

**“Destiny is not a matter of chance;
it is a matter of choice.
It is not a thing too be waited for;
it is a thing to be achieved.”**

William Jennings Bryan

Warren Buffet May 2008

- “The Worst of the Crisis on Wall Street is Over”
- “In Terms Of people With Individual Mortgages, There’s a lot of pain left to come”



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Ripple Effect Continuing in US

- “Association Fees” not Being Paid – Passing Burden onto Others
- One in Every 5 US Properties in “Associations”
- # of Foreclosures Jumped 65% in April

4 Fundamentals of An Investor’s Market



Doug Porter – Economist BMO

- *“There’s a lot of conflicting signals in the global economy, let alone the Canadian or Alberta economy. We’re at a time when the U.S. is in recession and the TSX is at a record high. Who would have believed that you could get that kind of contradiction?”*
- *“We supposedly have the greatest credit crisis since the Great Depression and yet energy prices are at a record high. But, looking through the fog, my main point is there are still a lot of important positives for Canada. We’re a big beneficiary of the boom going on in emerging markets. That’s what we should be paying attention to.”*

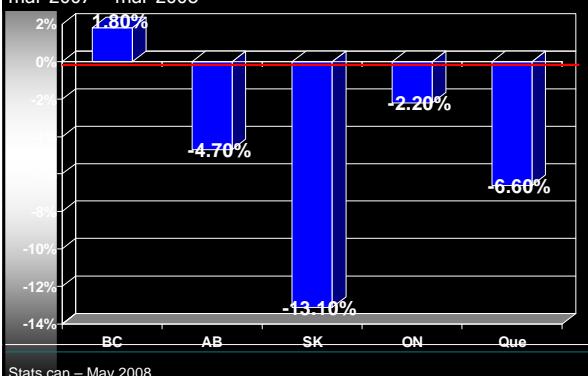
How The Best Create Success

“In reading the lives of great people, I have found that the first victory they won was over themselves... self-discipline with all of them came first.”

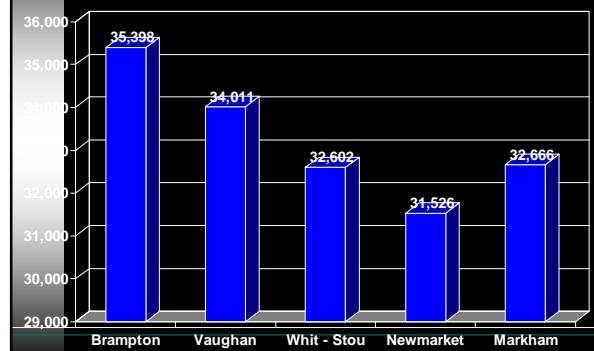
Harry S. Truman

EI Claimants % Change

mar 2007 – mar 2008

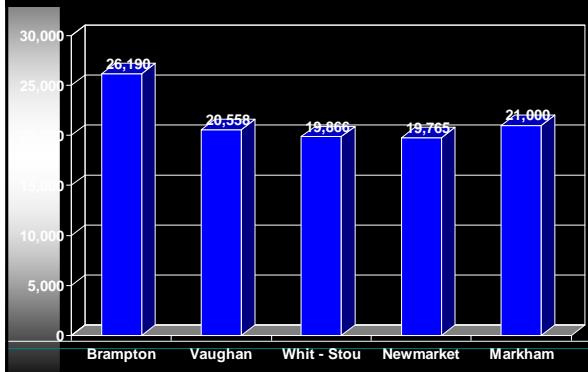


Charges Added to SFH

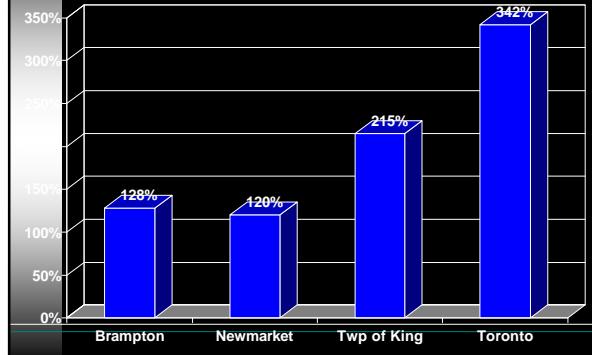


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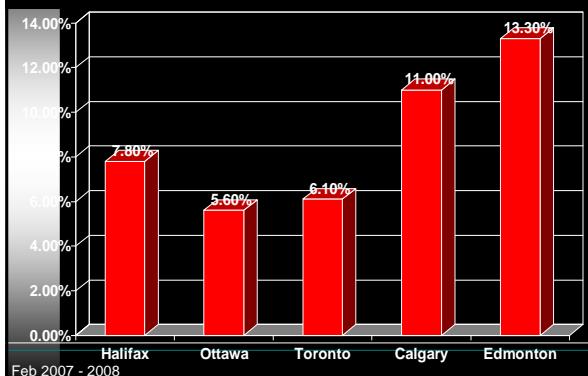
Charges Added to 2bdrm apts



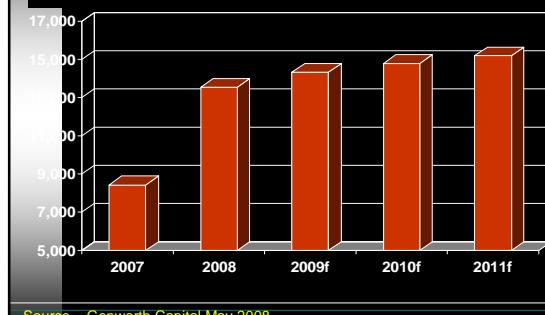
% Increase in Development Charges 2001 - 2008



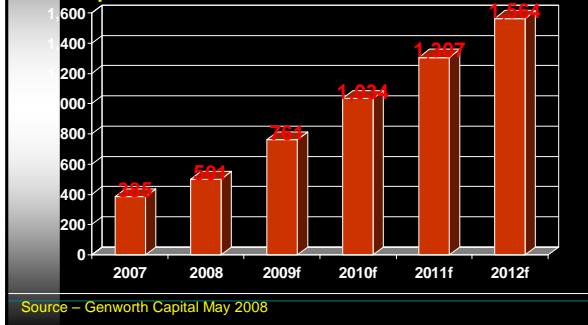
Apartment Building Price Increase



Toronto Condo Completions



Toronto Condos Complete – Not Absorbed



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