

Real Estate Joint Ventures Warning!

Always Complete Due Diligence On The Property AND The Partner

Joint Ventures are an excellent way to leverage your knowledge and capital while investing in real estate.

When entering into a Joint Venture, no matter who it=s with (whether they are in REIN or not!), it is imperative that you do your own due diligence. In addition ask these critical questions--

- ? **Does the property fit your needs and goals?**
- ? Does the Joint Venture partner have the same philosophy about investing?
- ? **Is there a written Joint Venture Agreement YOU are happy with? Don=t Be Afraid To Make Changes!**
- ? Can you and your potential partner agree on an exit strategy?
- ? **Does the Joint Venture partner have other properties they=ve J.V.=d? Can you talk with their other partners to see how they=re enjoying the experience?**
- ? If they are bringing in the capital, do you know how much of a return they would be happy with and when they would want to exit? Do they actually have the money to close?
- ? **If they=re managing the property - How Many Others Are They Managing & How Well Are They Being Managed?**

These are just a few of the critical question you must ask yourself and your potential joint venture partner. Just because they have a high profile ALWAYS check them out! The bottom line is: no matter what the property or who the partner is...

Do Your Own Due Diligence!

REAL ESTATE INVESTMENT NETWORKJ

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