

February 2009 Alberta REIN™ Workshop Supplemental

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News That Investors Thought Was Exciting



How Does It Measure Up To Today?

Housing prices forecast to rise by up to 25% by 2011

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The Downside of The Globalization Cycle Continues

- **Dramatic Swings In Economies**
- **Dramatic Swings in Commodities**



The Downside of The Globalization Cycle Continues

- **Increased (then Decreased) Protectionism**
- **Dramatic Swings in Emotions**
- **All Leading To...**



The Big "W"



So What Do Investors Do Knowing The 'W' Reality

It's Simple.

**Focus On
Goal, Plan & Yield**



Your Goal

- **What EXACTLY Do You Want Your MONEY To Do For You?**
- **What EXACTLY Is Your Personal Belize?**
- **How Are You Going To Hold Yourself Accountable To Your Goal?**



Your Plan

- **What Steps Does Your Plan Have?**
- **What Proven System Are You Going To Follow?**
- **What Risk Mitigation Strategies Have You Included?**
- **How Will You Deal With Distractions?**



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Your Yield

- The income return on an investment.
- Annual income / Purchase price
- $\$10,800 / \$110,000 = 9.8\%$

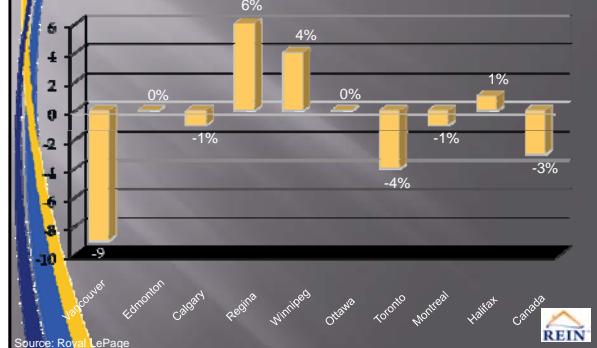


Your Yield

- What Realistic R.O.I. Do You Want Your Money To Create?
- Over What Timeline?
- What Investment Vehicle Can Provide You This Yield?



Predictions for Average Home Prices 2009



2009 Housing Outlook Projected Changes in the US Market



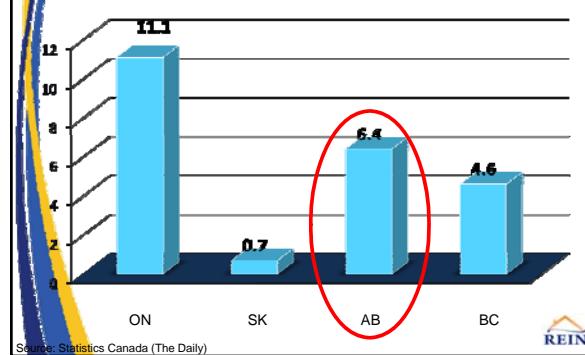
Short Term Investing Leads To Chaos & Losing The Game

- * Buying With No Cash-Flow Plan
- * Trying To Continually Flip Properties
- * Not Keeping Income Up & Expenses Down

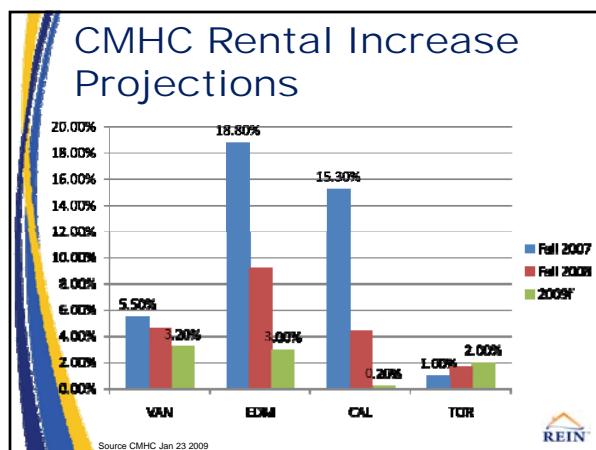
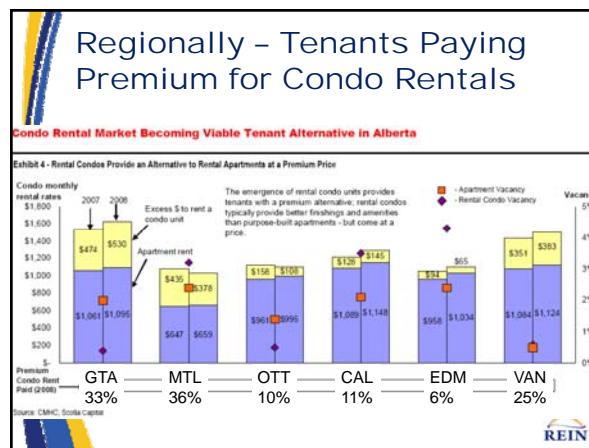
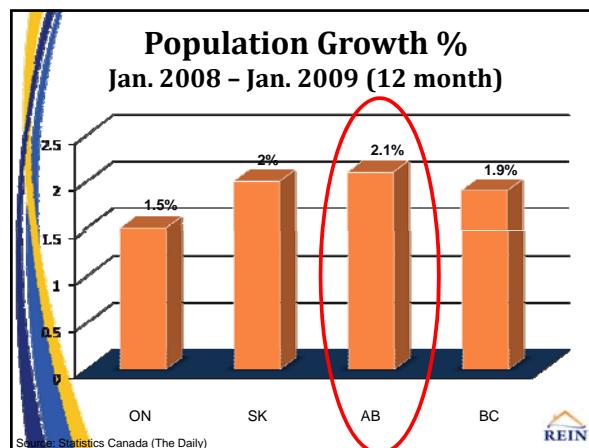
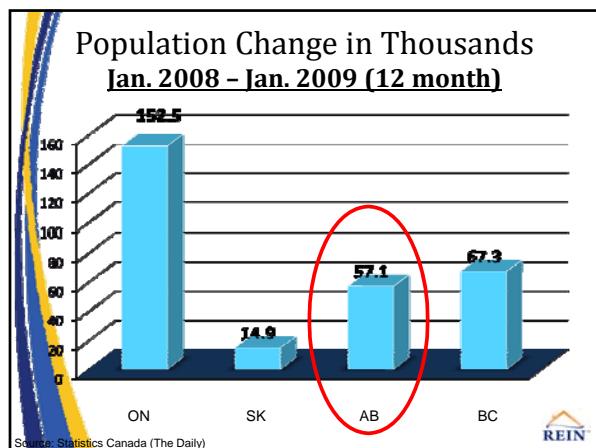
(in other words not running it like a business)



Population Change in Thousands Dec. 2008 - Jan. 2009 (1 month)



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